

- ✈ COTSWORKS, INC. is an innovative designer, developer and manufacturer of fiber optic transceivers, cables, complex cable assemblies, and optical test equipment for aerospace, defense, oil and gas, and other rugged industrial environments.
- ✈ Commercial-Off-The-Shelf components are integrated across multiple engineering disciplines to WORK in the most consistent and highest quality, performance, and cost effective ways
- ✈ Our products are designed for commercial and military aerospace, military tactical, industrial & energy, rugged networking & sensor markets.



*Excluding Pandemic Years

100+
Employees

30,000

SQ FT high tech facility

***21%**
Annual Growth

100,000+

Parts shipped annually

2007

2009

2011

2013

2015

2017

2019

2021

COTSWORKS founded in Cleveland, Ohio USA

COTSWORKS achieves ATEX certification for Oil & Gas product applications.

COTSWORKS achieves ISO 9001 certification for design and manufacturing of opto-electronic devices.

COTSWORKS achieves ISO 9001 certification for design and manufacturing

COTSWORKS named one of the top 100 fastest growing companies in Northeast Ohio

New production and engineering areas added to support growth of complex cable assembly offerings

COTSWORKS creates GmbH in Fulda, Germany to support rapid growth of EMEA market.

Multi-year product development road-maps released publicly, demonstrating alignment with growing mil/aero market needs. AS9100D certification achieved.

COTSWORKS celebrates 5-years at its GmbH office in Fulda, Germany. Phase II Update of FORCE to include single-mode assemblies & DFB lasers.

WDM transceivers and passives ruggedized for Mil/Aero applications

COTSWORKS expands mfg facility with advanced ESD implementation

Enhanced RJ Transceiver released, supporting digital diagnostics, 5Gbps, and SM fiber

RCP is upgraded for new radar applications, offering 15 dB of link budget at 10Gbps

The RCP product platform is expanded to include quad Tx or Rx configurations in addition to standard duplex.

AS9100C certification achieved with production capacity exceeding 250,000 units/year

COTSWORKS receives R&D grant to build FORCE, a Fiber Optic Research Center of Excellence, in Ohio

COTSWORKS celebrates 15th anniversary with >\$100M in generated revenue & 600,000+ units delivered across 20k shipments to

2006

2008

2010

2012

2014

2016

2018

2020

2022