



## Exciting Career in Opto-Electronics

COTSWORKS GmbH in Fulda is looking for Business Development help to support the exciting and growing European market for our in-house designed and manufactured opto-electrical products and solutions.

Are you a sales professional with problem-solving and networking skills? Then combine your technical skills with your selling and marketing abilities to help us design and integrate opto-electrical networking into harsh environment applications for the Aerospace, Industrial, Space, and Defense markets for our world-leading customers!

*University graduate or soon to be graduate – electrical, mechanical, or optical engineering, IT, or comparable field of study*

**Live local and work international!**

### Your tasks:

- Convey knowledge of COTSWORKS' products and solutions to customers and potential customers
- Support customers in their design of electro-optical networking before, during, and after the sale of COTSWORKS products and solutions
- Actively communicate – both externally with clients and internally with COTSWORKS colleagues and team – via phone, email, videoconferencing, etc.
- Travel to customers and partners within Germany and Europe as well as to Israel and the USA

### Your qualifications:

- Completed course of study in electrical, mechanical, or optical engineering; IT or similar field preferred
- Technical sales experience in the MIL/AERO markets preferred; optical networking experience a plus!
- Ability to work independently as well as part of a team
- Willingness to travel (Germany, Europe, Israel, USA)
- High level of English-language competency
- Good knowledge of MS-Office Suite
- Ability to learn COTSWORKS products and how they are integrated into our customer's applications

COTSWORKS designs and manufactures rugged optical components and subsystems to operate in harsh environments. Products are utilized worldwide in commercial and military aerospace, military tactical, oil and gas, and other industrial markets. Over 100,000 mission-critical rugged opto-electronic and interconnect products are produced each year in our state-of-the-art manufacturing facility.

Have we stoked your interest or raised your curiosity? Then visit [www.cotsworks.com](http://www.cotsworks.com) for more information or contact us to see if a career in this cutting-edge field with exciting and important applications and customers could be for you!

Send CV / Resume and letter of interest to [HR-EMEA@cotsworks.com](mailto:HR-EMEA@cotsworks.com). COTSWORKS provide equal employment opportunity to all employees and applicants.

