



# COTSWORKS®

## Company History

- ✈ COTSWORKS, LLC. is an innovative designer, developer and manufacturer of fiber optic transceivers, cables, complex cable assemblies, and optical test equipment for aerospace, defense, oil and gas, and other rugged industrial environments.
- ✈ Commercial-Off-The-Shelf components are integrated across multiple engineering disciplines to WORK in the most consistent and highest quality, performance, and cost effective ways
- ✈ Our products are designed for commercial and military aerospace, military tactical, industrial & energy, rugged networking & sensor markets.



**100+**  
Employees

**21%**  
Annual  
Growth

**2,800m<sup>2</sup>**  
high-tech  
facility

**100,000+**  
Parts shipped  
Annually

**2006**

WDM transceivers and passives ruggedized for Mil/Aero applications

**2008**

COTSWORKS expands mfg facility with advanced ESD implementation

**2010**

Enhanced RJ Transceiver released, supporting digital diagnostics, 5Gbps, and SM fiber

**2012**

RCP is upgraded for new radar applications, offering 15 dB of link budget at 10Gbps

**2014**

The RCP product platform is expanded to include quad Tx or Rx configurations in addition to standard duplex.

**2016**

AS9100C certification achieved with production capacity exceeding 250,000 units/year

**2018**

COTSWORKS receives R&D grant to build FORCE, a Fiber Optic Research Center of Excellence, in Ohio

**2020**

COTSWORKS celebrates 15th anniversary with >\$100M in generated revenue & 600,000+ units delivered across 20k shipments to customers around the world.

COTSWORKS founded in Cleveland, Ohio USA

**2007**

COTSWORKS achieves ATEX certification for Oil & Gas product applications.

**2009**

COTSWORKS achieves ISO 9001 certification for design and manufacturing of opto-electronic devices.

**2011**

COTSWORKS achieves ISO 9001 certification for design and manufacturing

**2013**

COTSWORKS named one of the top 100 fastest growing companies in Northeast Ohio

**2015**

New production and engineering areas added to support growth of complex cable assembly offerings

**2017**

COTSWORKS creates GmbH in Fulda, Germany to support rapid growth of EMEA market.

**2019**

Multi-year product development road-maps released publicly, demonstrating alignment with growing mil/aero market needs. AS9100D certification achieved.

**2021**